

****Recommended Reading For Improving Your Financial Intelligence***

At the Crest of the Tidal Wave, (Economics) by *Robert Prechter*

Awaken the Giant Within, (Personal Development) by *Anthony Robbins*

Creating Wealth, (Real Estate) by *Robert Allen*

Deals on Wheels, (Real Estate) by *Lonnie Scruggs*

E-Myth, (Business) by *Michael Gerber*

Emotional Intelligence, (Personal Development) by *Daniel Goleman*

God Wants You to be Rich, (Wealth) by *Paul Zane Pilzer*

The Great Boom Ahead, (Economics) by *Harry S. Dent, Jr.*

How to Make Money in Stocks, (Stocks) by *William J. O'Neil*

Influence, (Personal Development) by *Robert Cialdini*

Over the Top, (Sales) by *Zig Ziglar*

Rich Dad Poor Dad, (Personal Finance) by *Robert Kiyosaki with Sharon Lechter*

The Sovereign Individual, (Economics) by *James Dale Davidson & Lord William Rees-Mogg*

Stone Soup, (Leadership) by *Marcia Brown*

Trade Your Way to Financial Freedom, (Trading) by *Dr. Van Tharp*

Trading for a Living, (Trading) by *Dr. Alexander Elder*

The Wealth of Nations, (Economics) by *Adam Smith*

Think and Grow Rich, (Wealth) by *Napoleon Hill*

Unlimited Wealth, (Wealth) by *Paul Zane Pilzer*

What Works on Wall Street, (Stocks) by *James O'Shaughnessy*

Who Stole the American Dream?, (Network Marketing) by *Burke Hedges*

The Worldly Philosophers, (Economics) by *Robert Heilbroner*

****Audio Tape Sets Recommended***

Closing the Sale, (Sales) by *Raymond Aaron*

Goals, Crossing the Goal Line, (Goal Setting) by *Raymond Aaron*

Secrets of the Great Investors, (Investing) by *Knowledge Products*

Power-Talk, (Personal Development) by *Anthony Robbins*

- These books and tapes are suggested resources and may be time sensitive. We always recommend seeking your own professional, legal, financial and investment advice.
- *Rich Dad's Cashflow Quadrant*, Robert T. Kiyosaki